

CONDENSED CONSOLIDATED FINANCIAL STATEMENTS FOR THE THIRD QUARTER ENDED 31 DECEMBER 2013

**27 February 2014** 

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2013

ASSETS			31.03.2013
		Unaudited	Audited
		01 201	90.640
Property, plant and equipment Goodwill on consolidation		91,291 272	80,649 272
Non-current Assets		91,563	80,921
Non-current Assets		91,303	80,921
Inventories		469	702
Trade and other receivables		38,853	31,818
Tax recoverable		600	729
Cash and cash equivalents		9,145	11,623
Current Assets		49,067	44,872
TOTAL ASSETS		140,630	125,793
EQUITY AND LIABILITIES			
Share capital		60,000	60,000
Treasury shares		(131)	(131)
Other reserves		4,325	3,921
Retained earnings	19	36,736	23,927
Equity attributable to owners of the Company		100,930	87,717
Non-controlling interest		306	254
Total Equity		101,236	87,971
Borrowings (secured)	21	10,928	13,815
Deferred tax liabilities		6,789	4,196
Non-current Liabilities		17,717	18,011
Trade and other payables		14,981	14,830
Borrowings (secured)	21	6,036	4,918
Tax liabilities		660	63
Current Liabilities		21,677	19,811
Total Liabilities		39,394	37,822
TOTAL EQUITY AND LIABILITIES		140,630	125,793
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Net assets per share attributable to owners of the Company (RM)		0.84	0.73

The above condensed consolidated statement of financial position should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE THIRD QUARTER ENDED 31 DECEMBER 2013

(These figures have not been audited)

		3 month	s ended	9 months ended		
RM'000	Note	31.12.2013	31.12.2012	31.12.2013	31.12.2012	
Revenue	7	30,714	27,178	92,725	80,472	
Cost of sales		(22,869)	(20,385)	(69,224)	(59,527)	
Gross profit		7,845	6,793	23,501	20,945	
Other income		764	99	5,770	660	
Marketing and distribution costs		(48)	(76)	(540)	(324)	
Administration expenses		(2,028)	(2,318)	(6,496)	(6,609)	
Other expenses		(1,767)	(1,484)	(5,320)	(4,299)	
Finance costs		(228)	(275)	(753)	(840)	
Profit before tax	26	4,538	2,739	16,162	9,533	
Tax expense	18	(938)	(217)	(2,897)	(721)	
Profit for the period		3,600	2,522	13,265	8,812	
Foreign currency translation		-	(28)	(404)	(26)	
<b>Total comprehensive income</b>		3,600	2,494	12,861	8,786	
Profit attributable to:						
Owners of the Company		3,581	2,487	13,213	8,735	
Non-controlling interest		19	35	52	77	
Profit for the period		3,600	2,522	13,265	8,812	
Total comprehensive income						
attributable to:						
		3,581	2,459	12,809	8,709	
Owners of the Company		3,381 19	*	12,809 52	8,709 77	
Non-controlling interest		3,600	2,494	12,861	8,786	
		3,000	2,494	12,001	0,700	
Earnings per share						
attributable to owners of						
the Company:						
Basic (sen)	24	2.99	2.08	11.04	7.30	
Dasic (SCII)	<b>∠</b> +	۵.۶۶	2.00	11.04	1.30	

The above condensed consolidated income statement should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

# **COMPLETE LOGISTIC SERVICES BERHAD (716241-X)**

(Incorporated in Malaysia)

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE THIRD QUARTER ENDED 31 DECEMBER 2013

(These figures have not been audited)

		Attrik	outable to own	ers of the Con	npany			
			Non-Distri	butable	Distributable			
				Exchange			Non-	
	Share	Treasury	Share	fluctuation	Retained		controlling	Total
<u>RM'000</u>	capital	shares	premium	reserve	earnings	Total	interest	equity
At 1 April 2013 Total comprehensive income	60,000	(131)	4,325	(404)	23,927	87,717	254	87,971
for the period	-	-	-	404	12,809	13,213	52	13,265
At 31 December 2013	60,000	(131)	4,325	-	36,736	100,930	306	101,236
At 1 April 2012 Total comprehensive income	60,000	(131)	4,325	(364)	11,932	75,762	168	75,930
for the period	-	-	-	(26)	8,735	8,709	77	8,786
At 31 December 2012	60,000	(131)	4,325	(390)	20,667	84,471	245	84,716

The above condensed consolidated statement of changes in equity should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE THIRD QUARTER ENDED 31 DECEMBER 2013

(These figures have not been audited)

	9 months ended				
RM'000	31.12.2013	31.12.2012			
Cash flows from operating activities					
Profit before tax	16,162	9,533			
Adjustments for:					
Non-cash items	6,314	4,536			
Non-operating items	(335)	(239)			
Interest income	(160)	(158)			
Interest expense	753	839			
Operating profit before working capital changes	22,734	14,511			
Changes in working capital:					
Inventories	233	(498)			
Receivables	1,643	(2,169)			
Payables	(8,699)	1,009			
Cash generated from operations	15,911	12,853			
Net tax paid	(1,582)	(1,559)			
Net cash from/(used in) operating activities	14,329	11,294			
Cash flows from investing activities					
Deposit paid for the proposed acquisition of a company	_	(1,000)			
Interest received	160	158			
Net cash outflow from the acqusition of a subsidiary	(10,346)	-			
Purchase of property, plant and equipment	(3,115)	(1,584)			
Proceeds from disposal of property, plant and equipment	2,332	1,018			
Net cash used in investing activities	(10,969)	(1,408)			
	(10,909)	(1,400)			
Cash flows from financing activities					
Additional fixed deposits pledged to licensed bank	-	1,943			
Interest paid	(753)	(840)			
Net repayment of borrowings	(4,363)	(4,876)			
Advances from the directors	(722)	76			
Net cash used in financing activities	(5,838)	(3,697)			
Net changes in cash and cash equivalents	(2,478)	6,189			
Cash and cash equivalents at the beginning of financial period	11,517	6,594			
Cash and cash equivalents at the end of financial period	9,039	12,783			
Analysis of cash and cash equivalents					
Fixed deposit	1,275	6,883			
Cash and bank balances	7,870	7,439			
Cash and valik valances	9,145	14,322			
Bank overdraft	9,143				
	(106)	(1,539)			
Fixed deposits pledged to licensed bank	(106)	10 702			
	9,039	12,783			

The above condensed consolidated statement of cash flow should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

#### PART A: EXPLANATORY NOTES PURSUANT TO MFRS 134

### 1 Basis Of Preparation

This unaudited interim financial report has been prepared in accordance with MFRS 134: Interim Financial Reporting and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad and should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 March 2013.

The accounting policies and methods of computation adopted by the Group in this interim financial report are consistent with those adopted in the most recent audited financial statements for the financial year ended 31 March 2013 except for the following new MFRS, Amendments to MFRS and IC Interpretations to be applied by the Group for the financial periods beginning on or after 1 April 2013:

MFRS 3	Business Combinations
MFRS 10	Consolidated Financial Statements
MFRS 11	Joint Arrangements
MFRS 12	Disclosure of Interests in Other Entities
MFRS 13	Fair Value Measurement
MFRS 119	Employee Benefits (revised)
MFRS 127	Consolidated and Separate Financial Statements (revised)
MFRS 128	Investments in Associates and Joint Ventures (revised)
Amendments to MFRS 1	First-time Adoption of MFRS - Government Loans
Amendments to MFRS 7	Financial Instruments: Disclosures - Offsetting Financial Assets and
	Financial Liabilities
Amendments to MFRS 10	Consolidated Financial Statements: Transition Guidance
Amendments to MFRS 11	Joint Arrangements: Transition Guidance
Amendments to MFRS 12	Disclosure of Interests in Other Entities: Transition Guidance
Amendments to MFRS 101	Presentation of Items of Other Comprehensive Income
Annual Improvements to IC Into	erpretations and MFRSs 2009 - 2011 Cycle

The adoption of the above pronouncements did not have any significant effects on this interim financial report upon their initial application.

The Group has not adopted the following Amendments to MFRS issued which have yet effective:

Mandatory Effective Date of MFRS 9 and Transition Disclosures
Consolidated Financial Statements: Investment Entities
Disclosure of Interests in Other Entities: Investment Entities
Consolidated and Separate Financial Statements: Investment Entities
Financial Instruments: Presentation - Offsetting Financial Assets and
Financial Liabilities
Impairment of Assets - Recoverable Amount disclosures for
Non-Financial Assets
Novation of Derivatives and Continuation of Hedge Accounting
Levies

The Group will adopt the above pronouncements when they become effective in the respective financial periods. These pronouncements are not expected to have any significant effects to the Group upon their initial application.

### 2 Seasonality Or Cyclicality Of Operations

The business operations of the Group are subject to the forces of supply and demand and thus, could display cyclical trends.

#### 3 Unusual Items Due To Their Nature, Size Or Incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the quarter ended 31 December 2013.

# 4 Significant Estimates And Changes In Estimates

There were no changes in estimates that had any material effects on the third quarter ended 31 December 2013.

#### 5 Debt And Equity Securities

There were no issuances, repurchases or repayments of debt and equity securities during the quarter ended 31 December 2013.

#### 6 Dividends Paid

There were no dividends paid during the current and previous corresponding quarter.

# **7 Segmental Information**

The Group's operations comprise the following business segments:

Shipping : Provision of marine transportation services

Trading : Trading of goods

Logistics: Total logistic services provider including trading of freight, haulage, lorry and trucking, custom

clearance and Inland Port operation

Others : Insurance agency and investment holding

RM'000	Shipping	Trading	Logistics	Others	Total	Elimination	Group
<b>Results For 3 Months Ended</b>							
21 D 1 2012							
31 December 2013							
External revenue	5,646	972	24,056	40	30,714	-	30,714
Intersegment revenue	433	2,406	1,396	1,429	5,664	(5,664)	-
Total revenue	6,079	3,378	25,452	1,469	36,378	(5,664)	30,714
Segment profit/(loss)	1,139	(5)	5,769	860	7,763	(900)	6,863
Depreciation	(206)	(63)	(1,507)	(20)	(1,796)	(362)	(2,158)
Interest income	1	1	13	46	61	-	61
Finance costs	-	(1)	(227)	-	(228)	-	(228)
Profit/(Loss) before tax	934	(68)	4,048	886	5,800	(1,262)	4,538
Tax expense	(126)	(23)	(781)	(8)	(938)	-	(938)
Profit/(Loss) after tax	808	(91)	3,267	878	4,862	(1,262)	3,600

# 7 Segmental Information (continued)

RM'000	Shipping	Trading	Logistics	Others	Total	Elimination	Group
Results For 3 Months Ended							
31 December 2012							
External revenue	7,118	1,829	18,210	21	27,178	-	27,178
Intersegment revenue	-	909	222	31	1,162	(1,162)	-
Total revenue	7,118	2,738	18,432	52	28,340	(1,162)	27,178
Segment profit	965	134	3,379	18	4,496	32	4,528
Depreciation	(199)	(58)	(996)	(26)	(1,279)	(300)	(1,579)
Interest income	20	10	31	4	65	-	65
Finance costs	(8)	-	(267)	-	(275)	-	(275)
Profit/(Loss) before tax	778	86	2,147	(4)	3,007	(268)	2,739
Tax expense	(39)	(8)	(148)	(22)	(217)	-	(217)
Profit/(Loss) after tax	739	78	1,999	(26)	2,790	(268)	2,522
Results For 9 Months Ended							
31 December 2013							
External revenue	19,355	2,856	70,308	206	92,725	-	92,725
Intersegment revenue	2,007	6,588	3,942	18,202	30,739	(30,739)	-
Total revenue	21,362	9,444	74,250	18,408	123,464	(30,739)	92,725
Segment profit	4,719	363	14,416	16,322	35,820	(12,727)	23,093
Depreciation	(636)	(185)	(4,364)	(60)	(5,245)	(1,093)	(6,338)
Interest income	7	2	77	74	160	-	160
Finance costs	-	(2)	(751)	-	(753)	-	(753)
Profit before tax	4,090	178	9,378	16,336	29,982	(13,820)	16,162
Tax expense	(584)	(61)	(1,813)	(108)	(2,566)	(331)	(2,897)
Profit after tax	3,506	117	7,565	16,228	27,416	(14,151)	13,265
31 December 2012							
External revenue	21,534	5,223	53,660	55	80,472	_	80,472
Intersegment revenue	-	2,447	1,253	600	4,300	(4,300)	-
Total revenue	21,534	7,670	54,913	655	84,772	(4,300)	80,472
Segment profit	3,941	578	10,593	238	15,350	(533)	14,817
Depreciation	(643)	(238)	(2,779)	(28)	(3,688)	, ,	(4,602)
Interest income	36	34	75	13	158	-	158
Finance costs	(50)	(3)	(787)	_	(840)	-	(840)
Profit before tax	3,284	371	7,102	223	10,980	(1,447)	9,533
Tax income/(expense)	30	(67)	(634)	(50)	(721)		(721)
Profit after tax	3,314	304	6,468	173	10,259	(1,447)	8,812

# 7 Segmental Information (continued)

RM'000	Shipping	Trading	Logistics	Others	Total	Elimination	Group
Assets and Liabilities As At							
31 December 2013							
Segment assets/							
Total assets	37,504	7,108	87,017	96,603	228,232	(87,602)	140,630
Segment liabilities/							
Total liabilities	38,971	6,530	34,502	6,336	86,339	(46,945)	39,394
31 December 2012							
Segment assets/							
Total assets	42,269	7,593	69,547	79,964	199,373	(68,592)	130,781
Segment liabilities/							
Total liabilities	39,652	7,073	31,664	6,711	85,100	(39,035)	46,065

# **8** Related Party Disclosures

Significant recurrent related party transactions are as follows:

	3 month	ns ended	9 months ended		
RM'000	31.12.2013	31.12.2012	31.12.2013	31.12.2012	
Companies in which certain Directors					
have interests:					
Revenue from services rendered	1,565	2,748	4,598	7,668	
Container haulage/transportation/logistics					
service charges payable	26	942	616	3,028	
Forwarding service charges payable	398	48	979	239	
Spare parts payable	21	30	57	51	
Rental expense payable	8	8	24	24	
Rental income receivable	3	3	9	9	
Warehouse expense payable	26	-	53	-	

The Directors are of the opinion that the above transactions have been established on terms and conditions that are not materially different from those obtainable in transactions with unrelated parties.

### 9 Valuation of Property, Plant and Equipment

There was no valuation on property, plant and equipment during the current and previous corresponding quarter.

### 10 Capital Commitments

As at the end of the reporting quarter, the Group has approved and contracted for capital commitments of RM5.90 million in respect of property, plant and equipment.

#### 11 Contingent Assets And Liabilities

There were no changes in contingent liabilities and contingent assets since the end of last financial year.

#### 12 Changes in Composition of the Group

The Company had on 3 December 2013 entered into a Sale and Purchase Agreement for the acquisition of the entire equity interest in Guper Resources Sdn Bhd ("GR"), comprising 1,000,000 ordinary shares of RM1.00 each for a total cash consideration of RM1,300,000. The acquisition was completed on 31 December 2013. In consequent thereof, GR becomes a direct wholly owned subsidiary of CLSB.

Save as disclosed above, there were no changes in the composition of the Group during the current quarter.

### 13 Events After The Reporting Period

There were no material events subsequent to the end of the current quarter.

# PART B: EXPLANATORY NOTES PURSUANT TO MAIN MARKET LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

### 14 Analysis Of Performance - Comparison With Preceding Year Corresponding Quarter

During the quarter under review, the Group reported an increase in revenue of RM3.54 million as compared to the preceding year corresponding quarter ("corresponding quarter"). In terms of pre-tax profit, the Group recorded an increase of RM1.80 million when compared to the corresponding quarter.

#### (a) Shipping

The revenue of the shipping segment has decreased by RM1.04 million as compared to the corresponding quarter. This segment posted a pre-tax profit of RM0.93 million compared to a pre-tax profit of RM0.78 million in the corresponding quarter. The slight increase in pre-tax profit was mainly caused by lower repair and maintenance costs incurred for the vessels during the current quarter.

#### (b) Logistics

The logistics segment registered a revenue of RM25.45 million and a pre-tax profit of RM4.05 million, which represents an increase of RM7.02 million and of RM1.90 million in revenue and pre-tax profit respectively when compared to the corresponding quarter. The increase in both revenue and pre-tax profit were mainly contributed by the newly acquired subsidiary during the financial year.

#### (c) *Trading*

Revenue for the trading segment of RM3.34 million in the current quarter are mainly contributed by the local trading activities.

# 15 Comparison With Immediate Preceding Quarter

	3 months ended				
RM'000	31.12.2013	30.09.2013	Variance		
Revenue	30,714	30,217	497		
Profit before tax	4,538	3,292	1,246		

Revenue of the Group in the current quarter increased by RM0.50 million when compared to the immediate preceding quarter. In terms of pre-tax profit, the current quarter results showed an increase of RM1.25 million as compared to the immediate preceding quarter and this was mainly due to the increase in business volume of logistics segment during the current quarter.

#### 16 Commentary On Prospects

The Board will continue to focus on the logistics businesses by investing more operating equipment and warehousing facilities aim to enhance profitability of the Group while maintaining the other on-going businesses.

The Board foresees the Group to experience a business slowdown in the next quarter where festive holidays also abound.

### 17 Profit Forecast

Not applicable.

#### 18 Tax Expense

	3 month	9 months ended		
RM'000	31.12.2013	31.12.2012	31.12.2013	31.12.2012
Income tax	817	217	2,243	721
Deferred tax	121	-	654	-
Total tax expense	938	217	2,897	721

Income tax is calculated at the statutory tax rate of 25% of the estimated assessable profit for the period.

Up to 9 months ended 31 December 2013, the overall effective tax rate of the Group is lower than the statutory tax rate, mainly due to the lower tax rate applied on the income derived from the Malaysian resident shipping subsidiaries of the Company.

### 19 Retained Earnings

	As at	As at	
RM'000	31.12.2013	31.03.2013	
Realised	60,778	41,210	
Unrealised	6,764	4,214	
	67,542	45,424	
Consolidation adjustments	(30,806)	(21,497)	
Total retained earnings	36,736	23,927	

### 20 Corporate Proposals

There were no corporate proposals announced as at the reporting date.

# 21 Borrowings (secured)

As at 31.12.2013	As at 31.03.2013
2,691	1,729
3,345	3,189
6,036	4,918
2,315	2,639
8,613	11,176
10,928	13,815
16,964	18,733
	2,691 3,345 6,036 2,315 8,613 10,928

# 22 Changes In Material Litigation

There was no material litigation against the Group as at the reporting date.

#### 23 Proposed Dividend

No dividend has been proposed during the current quarter.

### 24 Earnings Per Share ("EPS")

	3 months ended		9 months ended	
	31.12.2013	31.12.2012	31.12.2013	31.12.2012
Profit attributable to Owners of				
the Company (RM'000)	3,581	2,487	13,213	8,734
Weighted average number of				
ordinary shares in issue ('000)	119,681	119,681	119,681	119,681
Basic EPS (sen)	2.99	2.00	11.04	7.30

Diluted EPS was not computed as the Company did not have any convertible financial instruments during the period.

# 25 Auditors' Report On Preceding Annual Financial Statements

The auditors' report on the financial statements for the financial year ended 31 March 2013 was unqualified.

#### 26 Profit Before Tax

	3 months ended		9 months ended	
RM'000	31.12.2013	31.12.2012	31.12.2013	31.12.2012
Profit before tax is arrived at after crediting/(charging):				
Interest income	61	65	160	158
Other income	645	45	1,666	463
Realised gain in foreign exchange	41	30	202	5
Unrealised gain/(loss) in foreign exchange	17	(6)	25	66
Gain on bargain purchase	-	-	3,672	-
Interest expense	(228)	(274)	(753)	(839)
Depreciation	(2,158)	(1,579)	(6,338)	(4,602)

Save as disclosed above, there were no other gain or loss on disposal of quoted or unquoted investment or real properties, gain or loss on derivatives or exceptional item for current quarter under review.

### 27 Authorised For Issue

The condensed consolidated interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 27 February 2014.